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# FOREIGN AGRICULTURE CIRCULAR

U.S. DEPARTMENT OF AGRICULTURE  
Foreign Agricultural Service Washington D.C.



TROPICAL PRODUCTS  
FTEA 2-68  
June 1968

## WORLD TEA PRODUCTION AND

## EXPORTS AT RECORD LEVELS

### Summary

World tea production (excluding Mainland China) in 1967 totaled a record 2.19 billion pounds, up slightly from the large 1966 harvest of 2.16 billion. The larger crop was attributed primarily to record harvests by India, Japan, Taiwan, and Pakistan, which increased Asian production to an alltime high of 1.96 billion pounds. South American production declined over 7 percent from that of the year before because of lower Argentine output, and unfavorable weather in Kenya held the rapidly expanding African crop to the record 1966 level of 179 million pounds.

Reflecting larger Asian shipments, mainly by India, Ceylon, and Turkey, world tea exports in 1967 (including estimates for Mainland China) rose 9 percent over the previous year to a record 1.35 billion pounds. Exports from Africa and South America, however, were off slightly from their record 1966 levels because of smaller shipments by Kenya and Argentina.

Preliminary data indicates that there was no serious imbalance in the world supply-demand position for tea during 1967. However, there is still the danger of excess supplies in future years if production goals of growers are realized without a corresponding gain in world consumption. Some major producers have intensified their tea promotional programs in importing countries in efforts to keep consumption abreast of the expansionary trend of world production.

The market for lower quality teas in 1967 continued to remain under pressure from large export availabilities of these types. In addition, the export market for the plainer teas is becoming somewhat limited by the expansion of domestic production in several traditional importing countries. The currency devaluations by the United Kingdom and Ceylon, the world's largest importer and exporter, respectively, have introduced an additional element of uncertainty into the marketing situation this year.

## Production and Trade

Asia: India's 1967 tea crop amounted to a record 841.3 million pounds, up nearly 2 percent over the previous year's. The large crop was attributed to favorable growing conditions and increased fertilizer use in the north Indian producing areas, which showed production increases of 4 percent over the 1966 crop. Poor weather, however, lowered south India's production by almost 5 percent.

Reflecting larger sales to the United Kingdom, Indian tea exports rose 19 percent in 1967 to 471.1 million pounds, the highest level since 1963. Shipments to the United Kingdom totaled 255.9 million pounds, up 63.6 million pounds over the year before. The USSR was the second largest recipient, taking 44.3 million, against 37.4 million pounds in 1966. Exports to the United States increased slightly to 18.1 million pounds from 16.2 million. It is probable that exports this year will fall below those of 1967 because of the devaluation advantage now enjoyed by Ceylon, rising internal consumption, and increased competition from African teas.

The Indian Government recently revised the export duties on tea to a uniform rate, which benefited mainly the higher quality teas but offered no relief for the plainer types, which comprise the bulk of India's exports. The new export duty, effective February 7, 1968, was fixed at 20 percent ad valorem less 24 paise per kilogram, subject to a maximum of Rs. 2.76 per kilogram.

Responding to less favorable growing conditions, Ceylon's 1967 harvest totaled 486.7 million pounds, down 3.4 million from the year before. Although production showed little change, 1967 exports, reflecting the recovery in shipments to the United Kingdom, rose 8 percent over the previous year's level to 477.4 million. Ceylon devalued by 20 percent immediately following the sterling devaluation, however, part of the devaluation advantage was offset by an increase in the tea export duty and elimination of the export subsidy on lower quality teas that sell below Rs. 1.30 per pound.

Ceylon's exports to the United Kingdom increased 18 percent over those in 1966 to 183.2 million pounds. Shipments to Australia and Egypt also increased sharply, however, exports to Iraq and the USSR were down substantially from the year before. Sales to the United States, at 46.4 million pounds, showed little change from the previous 2 years. Effective May 8, 1968, the export duty on packeted tea was reduced from 40 rupee cents per pound to 25 rupee cents.

Japan's tea production reached a new record in 1967, totaling 187.7 million pounds. Exports during 1967 continued to trend downward because of rising domestic consumption and because of strong competition from Taiwan's teas, which have been selling at lower prices.

The USSR in recent years has emerged as one of the world's major tea producing countries. Production in 1967, at 121.4 million pounds, fell slightly from the record 1966 outturn of 123.5 million pounds. Nearly all of the crop is utilized domestically, and imports are still required for blending and to meet domestic consumption requirements.



TEA: Production by specified major producing countries,  
average 1960-64, annual 1964 to 1967

| Continent and country         | Average<br>1960-64 | 1964              | 1965              | 1966              | 1967 <sup>1/</sup> |
|-------------------------------|--------------------|-------------------|-------------------|-------------------|--------------------|
|                               | Million<br>pounds  | Million<br>pounds | Million<br>pounds | Million<br>pounds | Million<br>pounds  |
| Asia:                         |                    |                   |                   |                   |                    |
| Ceylon .....                  | 464.7              | 481.7             | 503.2             | 490.1             | 486.7              |
| India .....                   | 767.7              | 821.2             | 807.7             | 826.3             | 841.3              |
| Indonesia <sup>2/</sup> ..... | 98.1               | 102.3             | 103.5             | 87.6              | 95.0               |
| Iran .....                    | 24.4               | 23.1              | 33.0              | 39.7              | 40.0               |
| Japan .....                   | 176.7              | 183.6             | 170.7             | 183.3             | 187.7              |
| Malaysia .....                | 6.1                | 6.9               | 7.4               | 7.7               | 8.0                |
| Pakistan .....                | 53.7               | 62.2              | 58.6              | 62.3              | 65.5               |
| Taiwan .....                  | 41.7               | 40.3              | 45.7              | 47.4              | 51.7               |
| Turkey .....                  | 17.4               | 22.1              | 28.7              | 50.7              | 52.0               |
| USSR .....                    | 92.0               | 100.5             | 102.2             | 123.5             | 121.4              |
| Vietnam, South .....          | 10.6               | 11.9              | 13.0              | 11.5              | 13.0               |
| Total .....                   | 1,753.1            | 1,855.8           | 1,873.7           | 1,930.1           | 1,962.3            |
| Africa:                       |                    |                   |                   |                   |                    |
| Congo, Kinshasa .....         | 9.1                | 10.0              | 11.0              | 12.0              | 12.0               |
| Kenya .....                   | 35.8               | 44.6              | 43.7              | 56.0              | 50.3               |
| Malawi .....                  | 28.1               | 27.3              | 28.6              | 33.9              | 37.1               |
| Mauritius .....               | 2.7                | 3.1               | 3.8               | 4.0               | 4.5                |
| Mozambique .....              | 21.0               | 22.2              | 24.2              | 30.8              | 31.8               |
| Rhodesia .....                | 2.7                | 3.2               | 3.0               | 3.0               | 3.0                |
| Tanzania .....                | 9.8                | 10.6              | 12.5              | 15.0              | 15.8               |
| Uganda .....                  | 13.2               | 16.8              | 18.4              | 24.7              | 24.8               |
| Total .....                   | 122.4              | 137.8             | 145.2             | 179.4             | 179.3              |
| South America:                |                    |                   |                   |                   |                    |
| Argentina .....               | 20.7               | 27.5              | 34.0              | 35.9              | 31.7               |
| Brazil .....                  | 10.1               | 13.7              | 13.7              | 14.4              | 14.5               |
| Peru .....                    | 2.4                | 2.5               | 2.8               | 2.9               | 3.0                |
| Total .....                   | 33.2               | 43.7              | 50.5              | 53.2              | 49.2               |
| Grand total .....             | 1,908.7            | 2,037.3           | 2,069.4           | 2,162.7           | 2,190.8            |

<sup>1/</sup> Preliminary. <sup>2/</sup> Estate production.

Foreign Agricultural Service. Prepared or estimated on the basis of official statistics of foreign governments, other foreign source materials, reports of U.S. Agricultural Attaches and Foreign Service Officers, results of office research, and related information.

Africa: Drought conditions throughout most of the major African tea growing regions during the early months of 1967 temporarily halted the expansion in African production last year. However, African output in 1968 should register substantial gains as most producing regions have received abundant rains and as new plantings increase in productivity.

The sterling devaluation has had a significant impact on lowering East African tea prices as U.K. buyers have maintained bids at the same level in terms of sterling, which in effect has reduced prices by about the equivalent of the 14.3 percent devaluation.

Production in Kenya fell 10 percent from the record 1966 harvest, reflecting poor growing conditions. Weather conditions were favorable during the early months of 1968, with the harvest through the end of April totaling 22.8 million pounds, compared with 10.3 million during the corresponding 1967 period.

Record 1967 crops were harvested by Uganda, Tanzania, Malawi, and Mozambique despite drought conditions throughout many of the tea-growing regions. As growing conditions have been more favorable this season, output should reach new highs for almost all African producers.

U.K. Imports, Consumption: According to statistics released by the International Tea Committee, tea consumption in the United Kingdom during 1967 totaled 502.6 million pounds, up 12.2 million over the year before. Although U.K. consumption appears to be recovering, it still remains well under the 1961 peak level of 529 million pounds. U.K. per capita consumption is now placed at 9.1 pounds per annum, far ahead of the U.S. rate of less than 1 pound.

U.K. tea imports in 1967 rose 6.5 percent over the previous year to 546.6 million pounds, reflecting the recovery in shipments from India and Ceylon. Imports during the January-April 1968 continued to extend the recovery and amounted to 216.4 million pounds, against 199.5 million during the corresponding 1967 period.

#### International Developments

The FAO Third Ad Hoc Consultation on Tea. The Consultative Committee on Tea (which was established by the FAO Second Ad Hoc Consultation on Tea in February 1967) met in Rome in November 1967 to discuss preparations for the Third Ad Hoc Consultation which has been provisionally scheduled to meet October 11-19, 1968, at Kampala, Uganda. Some of the items that will be reviewed at the October meeting will cover the current situation and the longer term tea outlook; the primary marketing of tea; trends in consumption; tea duties, taxes, and import restrictions; and instant tea. Another meeting of the Consultative Committee will be held in Rome on July 4th in further preparation for the October meetings.

India, Ceylon Propose Tea Consortium. Representatives from India and Ceylon held talks in January and again in May of this year involving common policies governing the production and distribution of tea in efforts to improve prices and reduce competition between the world's leading tea producing nations.



It was proposed that attention should be given to promotion, evaluation, marketing, and research. If a tea corporation or consortium should be established, it would probably deal primarily with the processing and marketing of tea in collaboration with distributing agencies in importing countries.

### U.S. Situation

Consumption.--Based on preliminary data, U.S. retail food store tea sales in 1967 approximated the record 1966 volume of 107.6 million pounds. Home consumption, as measured by retail store sales, failed to advance over the 1966 level because of cooler than normal summer temperatures, which curbed the demand for iced tea. Including usage by institutions, hotels, and restaurants, total U.S. consumption in 1967 was near 135 million pounds, of which over 60 percent was consumed in the form of iced tea.

Reflecting consumer preference for convenience products, sales of instant tea and tea mixes (which have sugar and flavoring added) continued to capture an increasing share of the U.S. market in 1967, accounting for an estimated 28.8 percent of the total, up from a 26-percent share the year before. The market shares of both teabags and loose tea again declined, representing 53.2 and 18.0 percent, respectively, compared with 54.0 and 20.0 percent, respectively, in 1966.

Prices.--New York wholesale prices for black teas (Ceylon and Indian, medium broken grades) again eased in 1967, averaging 46.4 cents per pound, compared with an average of 48.2 cents during the year before and were well under the 1965 level of 53.1 cents. Prices during January-April 1968 showed little change, averaging 46.2 cents per pound. Paralleling the lower trend of wholesale prices, U.S. retail tea prices (for 48 teabags) during 1967 averaged 60.9 cents, down from 61.1 cents in the year before.

Imports.--U.S. tea imports in 1967 rose 7 percent over the previous year to a near record 142.6 million pounds valued at \$58.1 million. Ceylon again retained the position of largest supplier, with 56.1 million pounds valued at \$24.6 million. Imports from India and Indonesia showed little change from their 1966 levels.

Average U.S. 1967 import values (f.o.b. country of origin) for tea from all sources again declined, amounting to 40.77 cents per pound, down from 43.12 and 44.11 cents, respectively, during 1966 and 1965. Unit import values from Ceylon were down 1.07 cents, Indian values fell 2 cents, and Indonesian values were off by 5.26 cents per pound.

U.S. tea imports during January-April 1968 totaled 47.7 million pounds, off 10 percent from the 53.0 million pounds imported during the corresponding period a year earlier. The unit import value from all origins during the first 4 months of this year continued to decline, averaging 38.9 cents per pound.

WTA: United States imports and unit value by origin 1965-67

| Origin                | 1965            |                  |                    |                 | 1966             |                    |                 |                  | 1967               |                 |                  |                    |
|-----------------------|-----------------|------------------|--------------------|-----------------|------------------|--------------------|-----------------|------------------|--------------------|-----------------|------------------|--------------------|
|                       | 1,000<br>pounds | 1,000<br>dollars | cents/<br>pound 1/ | 1,000<br>pounds | 1,000<br>dollars | cents/<br>pound 1/ | 1,000<br>pounds | 1,000<br>dollars | cents/<br>pound 1/ | 1,000<br>pounds | 1,000<br>dollars | cents/<br>pound 1/ |
| Asia:                 |                 |                  |                    |                 |                  |                    |                 |                  |                    |                 |                  |                    |
| Ceylon .....          | 53,285          | 24,922           | 46.77              | 53,544          | 24,071           | 44.96              | 56,070          | 24,610           | 43.89              |                 |                  |                    |
| Hong Kong .....       | 276             | 198              | 71.68              | 168             | 139              | 82.76              | 200             | 164              | 82.20              |                 |                  |                    |
| India .....           | 21,223          | 11,515           | 54.26              | 20,134          | 10,674           | 53.01              | 20,383          | 10,398           | 51.01              |                 |                  |                    |
| Indonesia .....       | 15,735          | 5,231            | 33.24              | 17,595          | 5,853            | 33.26              | 18,927          | 5,299            | 28.00              |                 |                  |                    |
| Japan .....           | 2,635           | 704              | 26.72              | 3,425           | 889              | 25.96              | 3,191           | 905              | 28.35              |                 |                  |                    |
| Malaysia .....        | 98              | 50               | 50.98              | 292             | 131              | 44.81              | 640             | 281              | 43.79              |                 |                  |                    |
| Pakistan .....        | 14              | 6                | 44.21              | 107             | 50               | 46.64              | 1               | 2/               | 40.95              |                 |                  |                    |
| Taiwan .....          | 8,431           | 1,885            | 22.35              | 7,757           | 1,868            | 24.08              | 6,089           | 1,588            | 26.08              |                 |                  |                    |
| Thailand .....        | 17              | 6                | 39.30              | 158             | 59               | 37.03              | 34              | 13               | 37.37              |                 |                  |                    |
| Vietnam, South .....  | ---             | ---              | ---                | 66              | 29               | 44.62              | 65              | 12               | 18.37              |                 |                  |                    |
| Other .....           | 6               | 3                | 53.76              | ---             | ---              | ---                | 94              | 25               | 26.12              |                 |                  |                    |
| Total .....           | 101,720         | 44,520           | 43.77              | 103,246         | 43,763           | 42.39              | 105,694         | 43,295           | 40.96              |                 |                  |                    |
| Africa:               |                 |                  |                    |                 |                  |                    |                 |                  |                    |                 |                  |                    |
| Cameroon .....        | 54              | 29               | 53.42              | 56              | 29               | 51.45              | ---             | ---              | ---                |                 |                  |                    |
| Congo, Kinshasa ..... | 639             | 238              | 37.28              | 1,020           | 389              | 38.19              | 1,211           | 379              | 31.25              |                 |                  |                    |
| Kenya .....           | 7,168           | 3,320            | 46.31              | 7,457           | 3,507            | 47.02              | 7,146           | 3,072            | 42.99              |                 |                  |                    |
| Mauritius .....       | 10              | 4                | 43.78              | 21              | 10               | 45.65              | 7               | 3                | 45.86              |                 |                  |                    |
| Mozambique .....      | 2,295           | 785              | 34.19              | 2,591           | 892              | 34.41              | 2,652           | 788              | 29.73              |                 |                  |                    |
| Malawi .....          | 3,330           | 1,313            | 39.42              | 4,066           | 1,660            | 40.83              | 4,352           | 1,645            | 37.82              |                 |                  |                    |
| South Africa .....    | 167             | 74               | 44.61              | 350             | 170              | 48.60              | 151             | 59               | 38.98              |                 |                  |                    |
| Tanzania .....        | 682             | 369              | 54.19              | 493             | 249              | 50.46              | 1,027           | 554              | 53.90              |                 |                  |                    |
| Uganda .....          | 1,150           | 589              | 51.18              | 1,598           | 714              | 44.70              | 1,783           | 900              | 50.49              |                 |                  |                    |
| Other .....           | 18              | 9                | 49.29              | 65              | 27               | 41.54              | 75              | 23               | 30.66              |                 |                  |                    |
| Total .....           | 15,513          | 6,730            | 43.38              | 17,717          | 7,647            | 43.16              | 18,404          | 7,423            | 40.34              |                 |                  |                    |
| Other:                |                 |                  |                    |                 |                  |                    |                 |                  |                    |                 |                  |                    |
| Argentina .....       | 387             | 99               | 25.64              | 786             | 204              | 25.95              | 1,383           | 262              | 18.91              |                 |                  |                    |
| Brazil .....          | 1,267           | 473              | 37.35              | 911             | 312              | 34.25              | 888             | 280              | 31.56              |                 |                  |                    |
| Canada .....          | 3,090           | 2,367            | 76.61              | 3,201           | 2,675            | 83.57              | 3,237           | 2,592            | 80.08              |                 |                  |                    |
| Netherlands .....     | 6,903           | 2,484            | 35.98              | 6,696           | 2,304            | 34.41              | 12,450          | 3,820            | 30.68              |                 |                  |                    |
| United Kingdom .....  | 267             | 312              | 116.86             | 385             | 416              | 108.05             | 403             | 403              | 100.10             |                 |                  |                    |
| Not specified .....   | 1,194           | 512              | 42.88              | 52              | 32               | 61.54              | 124             | 53               | 42.75              |                 |                  |                    |
| Grand total .....     | 130,341         | 57,497           | 44.11              | 132,994         | 57,353           | 43.12              | 142,583         | 58,128           | 40.77              |                 |                  |                    |

1/ Value f.o.b. country of origin. 2/ Less than \$500.



BLACK TEA: New York wholesale prices by months 1/

| Month        | 1963             | 1964             | 1965             | 1966             | 1967             | 1968             |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|
|              | <u>cents/lb.</u> | <u>cents/lb.</u> | <u>cents/lb.</u> | <u>cents/lb.</u> | <u>cents/lb.</u> | <u>cents/lb.</u> |
| January ...  | 53.7             | 51.2             | 50.9             | 53.1             | 46.2             | 46.6             |
| February ..  | 55.1             | 52.7             | 53.0             | 51.8             | 45.9             | 47.1             |
| March .....  | 54.2             | 52.9             | 52.6             | 51.0             | 44.7             | 45.3             |
| April .....  | 53.3             | 52.3             | 53.1             | 49.7             | 45.0             | 45.7             |
| May .....    | 54.5             | 50.7             | 51.7             | 48.8             | 45.7             |                  |
| June .....   | 53.0             | 50.8             | 52.7             | 47.8             | 44.8             |                  |
| July .....   | 53.0             | 51.1             | 54.2             | 48.0             | 46.3             |                  |
| August ....  | 53.2             | 51.3             | 54.4             | 46.8             | 46.7             |                  |
| September .. | 52.3             | 52.8             | 54.3             | 45.6             | 46.9             |                  |
| October ...  | 52.4             | 52.9             | 53.6             | 44.8             | 48.1             |                  |
| November ..  | 51.9             | 52.0             | 52.9             | 45.7             | 49.2             |                  |
| December ..  | 51.3             | 50.9             | 53.3             | 45.4             | 46.9             |                  |
| Annual       |                  |                  |                  |                  |                  |                  |
| Average ..   | 53.2             | 51.8             | 53.1             | 48.2             | 46.4             |                  |

1/ Ceylon and Indian teas, medium broken grades.

Bureau of Labor Statistics.

TEA: Imports into the United Kingdom by country of origin,  
1966-68

| Country<br>of origin | 1966          | 1967          | January-April |               |
|----------------------|---------------|---------------|---------------|---------------|
|                      |               |               | 1967          | 1968          |
|                      | 1,000         | 1,000         | 1,000         | 1,000         |
|                      | <u>pounds</u> | <u>pounds</u> | <u>pounds</u> | <u>pounds</u> |
| Commonwealth:        |               |               |               |               |
| Ceylon.....          | 155,389       | 173,281       | 54,036        | 55,594        |
| India.....           | 214,316       | 242,439       | 93,728        | 95,859        |
| Kenya.....           | 40,648        | 29,513        | 10,163        | 14,451        |
| Malawi.....          | 18,836        | 18,867        | 7,809         | 10,805        |
| Malaysia.....        | 2,284         | 1,400         | 430           | 585           |
| Pakistan.....        | 5,225         | 5             | 2             | ---           |
| Tanzania.....        | 10,841        | 9,649         | 3,836         | 4,528         |
| Uganda.....          | 5,877         | 7,573         | 7,169         | 3,224         |
| Other.....           | 2,709         | 3,116         | 1,756         | 421           |
| Subtotal.....        | 456,125       | 485,843       | 178,929       | 185,467       |
| Other foreign:       |               |               |               |               |
| Argentina.....       | 7,522         | 4,598         | 2,102         | 4,642         |
| China, Mainland..... | 3,708         | 3,051         | 1,194         | 1,805         |
| Indonesia.....       | 5,554         | 5,608         | 891           | 3,518         |
| Mozambique.....      | 18,736        | 23,648        | 9,565         | 10,300        |
| Netherlands.....     | 9,605         | 14,764        | 4,151         | 6,795         |
| Vietnam.....         | 4,436         | 1,393         | 135           | 194           |
| Other.....           | 7,505         | 7,711         | 2,582         | 3,629         |
| Grand total.....     | 513,191       | 546,616       | 199,549       | 216,350       |

Overseas Trade Accounts of the United Kingdom.

## TEA: Exports from specified major-producing countries, 1967 with comparisons

| Country                | Average<br>1960-64 | 1964            | 1965            | 1966            | 1967 1/         |
|------------------------|--------------------|-----------------|-----------------|-----------------|-----------------|
|                        | 1,000<br>pounds    | 1,000<br>pounds | 1,000<br>pounds | 1,000<br>pounds | 1,000<br>pounds |
| Asia:                  |                    |                 |                 |                 |                 |
| Ceylon.....            | 439,657            | 455,273         | 494,456         | 441,031         | 477,383         |
| China, Mainland 2/     | 69,800             | 63,000          | 68,000          | 68,000          | 68,000          |
| India.....             | 461,828            | 464,119         | 439,520         | 395,075         | 471,070         |
| Indonesia.....         | 74,138             | 70,457          | 71,325          | 73,292          | 2/ 70,000       |
| Japan.....             | 14,908             | 7,546           | 10,426          | 4,310           | 3,950           |
| Malaysia.....          | 4,883              | 4,464           | 4,935           | 4,873           | 5,000           |
| Pakistan.....          | 3,846              | 711             | 6,399           | 5,088           | ---             |
| South Vietnam.....     | 3,862              | 4,738           | 5,159           | 4,107           | 2/ 4,000        |
| Taiwan.....            | 29,944             | 33,561          | 44,368          | 43,508          | 2/ 44,000       |
| Turkey.....            | 679                | 3,395           | 5,719           | 3,384           | 18,886          |
| Total.....             | 1,103,545          | 1,107,264       | 1,150,307       | 1,042,668       | 1,162,289       |
| Africa:                |                    |                 |                 |                 |                 |
| Congo, Kinshasa.....   | 8,441              | 7,390           | 9,059           | 12,236          | 2/ 12,000       |
| Kenya 3/.....          | 28,974             | 36,375          | 35,085          | 49,842          | 40,742          |
| Mauritius.....         | 1,540              | 1,725           | 2,434           | 3,021           | 2/ 3,000        |
| Mozambique.....        | 19,541             | 19,879          | 23,893          | 28,649          | 31,698          |
| Malawi.....            | 27,172             | 26,974          | 28,449          | 33,551          | 2/ 36,000       |
| Southern Rhodesia..... | 4/                 | 957             | 1,116           | 2/ 1,000        | 2/ 1,000        |
| Tanzania 3/.....       | 8,282              | 9,706           | 9,070           | 13,588          | 13,031          |
| Uganda 3/.....         | 10,857             | 13,421          | 14,934          | 19,460          | 20,618          |
| Total.....             | 104,807            | 116,427         | 124,040         | 161,347         | 158,089         |
| South America:         |                    |                 |                 |                 |                 |
| Argentina.....         | 14,009             | 19,992          | 27,512          | 28,086          | 23,117          |
| Brazil.....            | 2,839              | 3,878           | 4,645           | 5,461           | 2/ 5,500        |
| Peru.....              | 70                 | 89              | 192             | 241             | 152             |
| Total.....             | 16,918             | 23,959          | 32,349          | 33,788          | 28,769          |
| Grand total.....       | 1,225,270          | 1,247,650       | 1,306,696       | 1,237,803       | 1,349,147       |

1/ Preliminary. 2/ Estimated. 3/ Excludes trade between Kenya, Uganda, and Tanzania. 4/ Included with Malawi.



TEA: Exports from India and Ceylon by country of destination,  
1965-67

| Country of destination | India        |              |              | Ceylon       |              |              |
|------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                        | 1965         | 1966         | 1967 1/      | 1965         | 1966         | 1967 1/      |
|                        | 1,000 pounds | 1,000 pounds | 1,000 pounds | 1,000 pounds | 1,000 pounds | 1,000 pounds |
| Aden.....              | 84           | 71           | 2/           | 6,220        | 5,466        | 6,700        |
| Afghanistan.....       | 8,144        | 14,835       | 11,243       | ---          | ---          | 2/           |
| Arabia, Saudi.....     | 159          | 172          | 2/           | 7,182        | 12,408       | 11,500       |
| Australia.....         | 9,526        | 11,645       | 11,464       | 41,427       | 32,454       | 41,100       |
| Belgium-Luxembourg..   | 183          | 40           | 2/           | 136          | 213          | 2/           |
| Canada.....            | 10,536       | 9,065        | 8,598        | 16,886       | 16,268       | 16,800       |
| Chile.....             | 145          | 145          | 2/           | 1,905        | 526          | 2/           |
| China, Mainland.....   | ---          | ---          | ---          | 10,127       | 1,767        | 2/           |
| Egypt.....             | 39,632       | 41,493       | 36,155       | 8,155        | 3,048        | 13,900       |
| France.....            | 254          | 289          | 2/           | 1,650        | 1,276        | 2/           |
| Germany, West.....     | 4,151        | 2,738        | 4,630        | 3,041        | 3,425        | 2/           |
| Hong Kong.....         | 4            | 26           | 2/           | 1,936        | 2,284        | 2/           |
| Iran.....              | 6,493        | 3,909        | 4,409        | 13,302       | 8,963        | 6,700        |
| Iraq.....              | 3,386        | 3,776        | 4,850        | 43,257       | 47,732       | 28,700       |
| Ireland.....           | 14,019       | 10,963       | 14,109       | 5,008        | 4,015        | 2/           |
| Italy.....             | 719          | 648          | 2/           | 3,261        | 2,915        | 2/           |
| Japan.....             | 205          | 509          | 2/           | 4,811        | 4,884        | 4,600        |
| Kuwait.....            | 1,184        | 1,369        | 441          | 4,708        | 7,742        | 6,200        |
| Libya.....             | ---          | ---          | ---          | 8,527        | 5,088        | 8,400        |
| Netherlands.....       | 6,365        | 5,600        | 7,937        | 10,479       | 7,762        | 10,100       |
| New Zealand.....       | 1,400        | 1,254        | 882          | 16,363       | 14,538       | 15,400       |
| South Africa.....      | ---          | ---          | ---          | 31,094       | 29,734       | 30,000       |
| Sudan.....             | 7,930        | 14,178       | 17,416       | 1            | 1            | 2/           |
| Syria.....             | ---          | ---          | 2/           | 4,163        | 7,475        | 7,600        |
| Tunisia.....           | 5,300        | 5,966        | 2/           | ---          | ---          | 2/           |
| United Kingdom.....    | 229,713      | 192,336      | 255,954      | 177,965      | 154,975      | 183,200      |
| United States.....     | 17,167       | 16,195       | 18,078       | 46,701       | 44,559       | 46,400       |
| USSR.....              | 57,705       | 37,353       | 44,312       | 11,118       | 7,059        | 4,400        |
| Other.....             | 15,116       | 20,500       | 30,592       | 15,033       | 14,454       | 35,683       |
| Total.....             | 439,520      | 395,075      | 471,070      | 494,456      | 441,031      | 477,383      |

1/ Preliminary. 2/ If any, included in other countries.

TEA: Exports from specified countries by country of destination,  
1966-67

| Country of destination | Argentina |        | Kenya L/ |        | Uganda L/ |        | Tanzania L/ |        | Japan |       |
|------------------------|-----------|--------|----------|--------|-----------|--------|-------------|--------|-------|-------|
|                        | 1966      | 1967   | 1966     | 1967   | 1966      | 1967   | 1966        | 1967   | 1966  | 1967  |
| Aden.....              | ---       | ---    | 48       | ---    | 7         | 7      | ---         | ---    | ---   | ---   |
| Australia.....         | 299       | ---    | 363      | 234    | 257       | 180    | ---         | ---    | ---   | ---   |
| Canada.....            | 479       | 487    | 3,700    | 2,692  | 1,351     | 1,971  | 168         | 1,033  | 461   | 251   |
| Chile.....             | 10,972    | 9,210  | ---      | ---    | ---       | ---    | ---         | ---    | ---   | ---   |
| China, Mainland.       | ---       | ---    | 2,204    | 2,643  | ---       | ---    | ---         | ---    | ---   | ---   |
| France.....            | 12        | ---    | 11       | 9      | 8         | 5      | 12          | 32     | 11    | 11    |
| Germany, West....      | 291       | 310    | 245      | 166    | 47        | 68     | 174         | 236    | 4     | 2     |
| Ireland.....           | 351       | 102    | 1,243    | 940    | 1,422     | 1,463  | 265         | 572    | 13    | ---   |
| Italy.....             | ---       | ---    | 21       | 7      | ---       | ---    | ---         | ---    | ---   | ---   |
| Netherlands.....       | 4,955     | 5,625  | 3,180    | 1,563  | 2,330     | 902    | 582         | 253    | ---   | ---   |
| New Zealand.....       | ---       | ---    | 82       | 36     | 63        | 59     | ---         | ---    | ---   | ---   |
| Ryukyu.....            | ---       | ---    | ---      | ---    | ---       | ---    | ---         | ---    | ---   | ---   |
| South Africa.....      | 537       | 100    | ---      | ---    | ---       | ---    | ---         | ---    | 122   | 123   |
| Sweden.....            | ---       | ---    | 2,542    | 1,734  | 872       | ---    | ---         | ---    | 24    | ---   |
| United Kingdom..       | 8,202     | 4,899  | 30,851   | 25,576 | 11,152    | 2,100  | 49          | 5      | ---   | ---   |
| United States....      | 600       | 1,256  | 4,479    | 4,538  | 1,334     | 10,541 | 11,627      | 9,854  | 75    | 126   |
| Uruguay.....           | 378       | 568    | ---      | ---    | ---       | 2,200  | 472         | 690    | 3,243 | 3,335 |
| USSR.....              | ---       | ---    | 216      | 56     | ---       | ---    | ---         | ---    | ---   | ---   |
| Other.....             | 1,010     | 560    | 657      | 548    | 617       | 1,122  | 239         | 356    | 357   | 102   |
| Total.....             | 28,086    | 23,117 | 49,842   | 40,742 | 19,460    | 20,618 | 13,588      | 13,031 | 4,310 | 3,950 |

L/ Excludes trade between Kenya, Uganda, and Tanzania.

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TEA: Exports from Indonesia by country of destination,  
1964-66

| Country of destination  | 1964   | 1965   | 1966   |
|-------------------------|--------|--------|--------|
|                         | 1,000  | 1,000  | 1,000  |
|                         | pounds | pounds | pounds |
| Australia.....          | 12,284 | 9,610  | 12,004 |
| Belgium-Luxembourg..... | 11,182 | 3,439  | 4,071  |
| China, Mainland.....    | 1/     | 1/     | 313    |
| France.....             | 1/     | 1/     | 14     |
| Germany, West.....      | 5,326  | 3,602  | 825    |
| Hong Kong.....          | 1/     | 1/     | 1,753  |
| Ireland.....            | 1/     | 1/     | 184    |
| Italy.....              | 1/     | 1/     | 8      |
| Netherlands.....        | 23,916 | 39,667 | 38,549 |
| Pakistan.....           | 1/     | 1/     | 2,492  |
| Thailand.....           | 1/     | 1/     | 889    |
| United Kingdom.....     | 3,600  | 1,896  | 879    |
| United States.....      | 10,683 | 9,001  | 10,509 |
| Not specified.....      | 3,466  | 4,110  | 802    |
| Total.....              | 70,457 | 71,325 | 73,292 |

1/ If any, included in not specified.  
Indonesian Central Bureau of Statistics.